

# Mike Hurley



**Mike Hurley** has recently joined Foundation Commercial, bringing more than 10 years of commercial real estate experience to the team. Mr. Hurley has specialized in Landlord Representation and Investment Sales, with a focus on office and medical properties. He has represented national and regional tenants in the procurement of property throughout Missouri and Southern Illinois.

## COMPANIES

### Westin Group

Mr. Hurley joined Westin Group in 2000 as a broker, where he was charged with the leasing of Westin Group's entire portfolio. By 2002, Mr. Hurley was the top performing broker in the company, specializing in investment properties. When he left the company in 2003, Mr. Hurley had participated in over \$15M worth of transactions.

### Donahue Hurley & Associates

Mr. Hurley left Westin Group and formed his own brokerage and development company in 2003. DHA concentrated on investment services, with a focus on property acquisition and development. Mr. Hurley participated in the purchase or development of numerous properties, consisting of the medical office, office, self storage, and assisted living markets.

### McKelvey Properties

Mr. Hurley joined McKelvey Properties in 2007 as Vice-President of Business Development. Focusing on Landlord Office and Retail Representation and Investment Sales in St. Charles and St. Louis County, he quickly became the top performer in the company. As the Owner's representative, Mr. Hurley was responsible for all leasing, construction, and city approvals of the portfolios.

## OFFICE / MEDICAL OFFICE / INVESTMENT PROPERTIES

- Sold \$1.16 million Shopping Center in St. Charles, MO.
- Sold \$2.515 million Shopping Center in Cahokia, IL.
- Serve as the owner's representative for a future \$17 million Holiday Inn Hotel development project overseeing all aspects of development, including planning and strategy.
- Sold \$300,000 Florissant Medical Building.
- Purchased \$1.95 million Storage Facility in High Ridge, MO.
- Purchased \$1.5 million seven acres of land to be developed into an assisted-living facility.
- Sold \$1.2 million Washington Medical Building in Florissant, MO.
- Land assemblage and buyout of over forty homes and businesses on St. Charles Rock Road for redevelopment into a shopping center anchored by Shop 'N Save.
- Purchased \$6.6 million professional office building in Chesterfield, MO.
- Leased then Sold \$1.45 million Lansdowne Medical Building in St. Louis City, MO.

## TENANTS / PURCHASERS

Stifel Bank & Trust	Employment Connections	Pizza Hut/Wing Street	First Community Credit Union
Dollar Tree	Bright Smiles	Big River Running Company	Imo's Pizza
Snap Fitness	Wyk Sorbents	JJ Twigs Pizzeria	Verizon
All Trades Supply	Curves	T-Mobile	Dr. Paul Spezia
		Dr. Leonard Lucas	Dr. Abid Nisar

## EDUCATIONAL ACHIEVEMENT

- B.S. Degree in International Studies from University of Dayton

## COMMUNITY & INDUSTRY ACHIEVEMENT

- Missouri Licensed Real Estate Broker
- CCIM Designee since 2003