

# Mike Hurley

**Mike Hurley** has recently joined Foundation Commercial, bringing more than 10 years of commercial real estate experience to the team. Mr. Hurley has specialized in Landlord Representation and Investment Sales, with a focus on office and medical properties. He has represented national and regional tenants in the procurement of property throughout Missouri and Southern Illinois.

## Companies

### McKelvey Properties

Mr. Hurley joined McKelvey Properties in 2007 as Vice-President of Business Development. Focusing on Landlord Office and Retail Representation and Investment Sales in St. Charles and St. Louis County, he quickly became the top performer in the company. As the Owner's representative, Mr. Hurley was responsible for all leasing, construction, and city approvals of the portfolios.

### Donahue Hurley & Associates

Mr. Hurley left Westin Group and formed his own brokerage and development company in 2003. DHA concentrated on investment services with a focus on property acquisition and development. Mr. Hurley participated in the purchase or development of numerous properties, consisting of medical office, office, self storage and assisted living markets.

### Westin Group

Mr. Hurley joined Westin Group in 2000 as a broker, where he was charged with the leasing of Westin Group's entire portfolio. By 2002, Mr. Hurley was the top performing broker in the company, specializing in investment properties. When he left the company in 2003, Mr. Hurley had participated in over \$15M worth of transactions.

- Sold \$1.16 M Shopping Center in St. Charles, MO. / Sold \$2.515 M Shopping Center in Cahokia, IL.
- Served as the owner's representative for a future \$17 million Holiday Inn Hotel development project overseeing all aspects of development, including planning and strategy.
- Sold \$300,000 Florissant Medical Building.
- Purchased \$1.95 million Storage Facility in High Ridge, MO.
- Purchased \$1.5 million seven acre parcel to be developed into an assisted-living facility.
- Sold \$1.2 million Washington Medical Building in Florissant, MO.
- Land assemblage and buyout of over forty homes and businesses on St. Charles Rock Road for redevelopment into a shopping center anchored by Shop 'N Save.
- Purchased \$6.6 million professional office building in Chesterfield, MO.

## Clients

Stifel Bank & Trust	Curves	Wyk Sorbents	Employment Connections
Dollar Tree	Pizza Hut/Wing Street	1st Comm. Credit Union	Bright Smiles
Snap Fitness	Big River Running Co.	Imo's Pizza	T-Mobile
All Trades Supply	JJ Twigs Pizzeria	Verizon	Dr. Leonard Lucas
			Dr. Paul Spezia
			Dr. Abid Nisar

## Community & Industry Achievements

- Missouri Licensed Real Estate Broker
- CCIM Designee since 2003

## Educational Achievements

- B.S. Degree in International Studies from University of Dayton