

# Michelle N. Kann, Esq.

**Michelle Kann** joined Foundation Commercial in February of 2010. Since graduating from the Saint Louis University School of Law in May of 2009, Michelle has immersed herself in commercial real estate brokerage, with a primary focus in the sales and leasing of retail properties, landlord and tenant representation, third party brokerage, and investment sales.

Although she entered the industry at a challenging time, Michelle has used the market opportunistically and has chosen to view the struggling economy as a motivator to work harder and learn more. In her short career, Michelle has played an integral role in listing and tenant representation presentations, the marketing of properties and serving as the main contact between retailers/potential tenants and landlords. She has also actively participated in the entire transaction process from handling property tours to compiling lease, sale, and purchase documents.

Michelle graduated with *summa cum laude* honors from Florida State University in 2006, with a Bachelors of Arts degree in English and Creative Writing, and a minor in Law & Society. From there, she accepted an academic scholarship from Saint Louis University, and completed her Juris Doctorate in May of 2009. Michelle focused her law school studies on real estate law and environmental and urban planning issues.

Michelle is an active member of the Family Resource Center's Junior Advocacy Board and the Young Professionals Board for the YMCA of Greater St. Louis. She is also an active participant in many animal related charities, including fostering animals for Stray Rescue of St. Louis.

## Community & Industry Achievements

- International Council of Shopping Center Member
- ICSC Next Generation Committee Member
- Missouri Licensed Real Estate Salesperson
- Member of St. Louis, Missouri and National Associations of Realtors
- Family Resource Center Junior Advocacy Board Member
- YMCA of Greater St. Louis Young Professionals Board Member

## Educational Achievements

- Bachelor of Arts, English and Law & Society, Florida State University (2006) - *summa cum laude*
- Phi Beta Kappa, Lambda Iota Tau
- Juris Doctor, Saint Louis University School of Law (2009)