

Theodore Martin



Ted Martin has been in the commercial real estate development business for 15 years. He specializes in representing owners and tenants in the sale and leasing of retail properties, build-to-suits, investment sales, and development. Martin has sold or leased over \$100,000,000 in total transaction volume in just the last five years.

COMPANIES

Colliers Turley Martin Tucker

Martin joined the company in 1993 as a property manager where he oversaw the daily operations of seven shopping centers in Illinois totaling more than 850,000 SF. His responsibilities included budget preparation, leasing and marketing program development in addition to the supervision of service contractors and staff personnel.

Edward Jones Investments

Martin worked as a Branch Leasing Coordinator responsible for location branch office sites nationally from the initial location search through qualifying, negotiating, and executing leases. He also aided in financial and market analysis, and special projects.

U.S. Motor Division of Emerson Electric

Martin served as an account representative for large pump Original Equipment Manufacturers out of the Southeast portion of the country. There, he was responsible for accounts totaling over \$5 million in production annually.

CLIENTS

Aarons	Chevy's	The Millstone Company
Archon Group	CVS/Pharmacy	Mr. Goodcents
Bandana's	Dunkin Donuts	Subs and Pasta
Baskin Robbins	Eckerd Pharmacy	Rite Aid
Bravo	Edward Jones	Roly Poly Sandwiches
Brio	Elephant Bar Restaurant	Shelter Insurance
The Capital Grille	MetLife	Sherwin Williams
		Carl's Jr., Hardee's

COMMUNITY & INDUSTRY ACHIEVEMENTS

Licensed Real Estate Salesperson, Missouri and Illinois
Certified Commercial Investment Management (CCIM) - candidate
St. Louis Association of Realtors
International Council of Shopping Centers
Colliers Steering Committee, Midwest Region, Member and past Chairman
2004-2005 Largest Dollar Volume Colliers Transaction
2004 St. Louis Business Journal Commercial Real Estate Heavy Hitter
2003-2004 Largest Dollar Volume Colliers Transaction
2003 Colliers Broker of the Year
2002 Frederic B. Martin Award for outstanding achievement
2001 Clearly Colliers Award
2001 Most Transactions CTMT
2000 Top Retail Producer CTMT

EDUCATIONAL ACHIEVEMENTS

B.A. in International Relations from Lake Forest College