

Ted Martin

Ted Martin has been in the commercial real estate development business for 15 years. He specializes in representing owners and tenants in the sale and leasing of retail properties, build-to-suits, investment sales and development. Mr. Martin has sold or leased over \$100,000,000 in total transaction volume in just the last five years.

Companies

Colliers Turley Martin Tucker

Mr. Martin joined the company in 1993 as a property manager where he oversaw the daily operations of seven shopping centers in Illinois totaling more than 850,000 SF. His responsibilities included budget preparation, leasing and marketing program development in addition to the supervision of service contractors and staff personnel.

Edward Jones Investments

Mr. Martin worked as a Branch Leasing Coordinator responsible for location branch office sites nationally from the initial location search through qualifying, negotiating, and executing leases. He also aided in financial and market analysis and special projects.

U.S. Motor Division of Emerson Electric

Mr. Martin served as an account representative for large pump Original Equipment Manufacturers out of the Southeast portion of the country. He was responsible for accounts totaling over \$5 million in production annually.

Clients

Aarons	Chevy's	The Millstone Co.	The Capital Grille
Archon Group	Dunkin Donuts	Mr. Goodcents	MetLife
Bandana's	Eckerd Pharmacy	Rite Aid	Sherwin Williams
Baskin Robbins	Edward Jones	Roly Poly Sandwiches	Carl's Jr., Hardee's
Bravo	Elephant Bar Restaurant	Shelter Insurance	Brio

Community & Industry Achievements

- Missouri Licensed Real Estate Salesperson
- St. Louis Association of Realtors
- International Council of Shopping Centers
- Colliers Steering Committee, Midwest Region, Member and past Chairman
- 2004-2005 Largest Dollar Volume Colliers Transaction
- 2004 St. Louis Business Journal Commercial Real Estate Heavy Hitter
- 2003-2004 Largest Dollar Volume Colliers Transaction
- 2003 Colliers Broker of the Year
- 2002 Frederic B. Martin Award for outstanding achievement
- 2001 Clearly Colliers Award
- 2001 Most Transactions CTMT
- 2000 Top Retail Producer CTMT

Educational Achievements

- B.A. in International Relations from Lake Forest College